

# 1H FY2025 Financial Results Analyst Support Materials

**17 February 2025** 

BlueScope Steel Limited. ASX Code: BSL ABN: 16 000 011 058 Level 24, 181 William Street, Melbourne, VIC, 3000

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### Group Performance

#### **FINANCIAL HEADLINES**



|  | SIX MONT                | HS ENDED         | 1H FY2025 vs |
|--|-------------------------|------------------|--------------|
| \$M (unless marked)                        | <b>31 December 2023</b> | 31 December 2024 | 1H FY2024    |
| Total revenue                              | 8,593.6                 | 7,953.5          | <b>4</b>     |
| External despatches of steel products (kt) | 4,232.8                 | 4,213.7          | •            |
| EBITDA – Underlying                        | 1,057.6                 | 658.5            | •            |
| EBIT – Reported                            | 681.8                   | 312.2            | •            |
| <ul> <li>Underlying<sup>1</sup></li> </ul> | 718.4                   | 308.8            | •            |
| NPAT – Reported                            | 439.3                   | 179.1            | •            |
| <ul> <li>Underlying<sup>1</sup></li> </ul> | 473.7                   | 176.4            | •            |
| EPS – Reported                             | 97.3 cps                | 40.8 cps         | •            |
| <ul><li>Underlying</li></ul>               | 103.4 cps               | 40.2 cps         | •            |
| Underlying EBIT Return on Invested Capital | 13.4%                   | 8.1%             | •            |
| Net Cashflow From Operating Activities     | 720.9                   | 563.0            | <b>4</b>     |
| – After capex                              | 254.6                   | (20.6)           | •            |
| Interim dividend                           | 25.0 cps                | 30.0 cps         | <b>^</b>     |
| Net cash / (debt) <sup>2</sup>             | 613.7                   | 87.5             | Ψ            |

Refer to page 5 for a detailed reconciliation of reported to underlying results
 Includes capitalised lease liabilities under AASB16



### RECONCILIATION BETWEEN REPORTED AND UNDERLYING EBIT AND NPAT<sup>1</sup>

|  | 1H FY2024 |          | 1H F     | <b>/2025</b> |
|--|-----------|----------|----------|--------------|
| \$M  | EBIT \$M  | NPAT \$M | EBIT \$M | NPAT \$M     |
| Reported results                           | 681.8     | 439.3    | 312.2    | 179.1        |
| Underlying adjustments                     |           |          |          |              |
| Discontinued business (gains) / losses     | (1.5)     | (0.4)    | (4.4)    | (3.2)        |
| Business development and acquisition costs | 15.6      | 12.4     | -        | -            |
| Restructuring & redundancy costs           | -         | -        | 1.0      | 0.4          |
| Legal costs                                | 22.5      | 22.5     | -        | -            |
| Tax asset impairment / (write-back)        | -         | -        | -        | -            |
| Underlying results                         | 718.4     | 473.7    | 308.8    | 176.4        |

<sup>1.</sup> Underlying EBIT and NPAT are provided to assist readers to better understand the underlying consolidated financial performance. Underlying information, whilst not subject to audit or review, has been extracted from the interim financial report which has been reviewed. Further details can be found in Tables 13 and 14 of the Operating and Financial Review for the half year ended 31 December 2024 (document under Listing Rule 4.2A).



### UNDERLYING EARNINGS, NET FINANCE AND TAX COST

| \$M   | 1H<br>FY2024 | 2H<br>FY2024 | 1H<br>FY2025 |
|---|--------------|--------------|--------------|
| Underlying EBIT   | 718.4        | 620.8        | 308.8        |
| Underlying finance costs  | (31.3)       | (30.8)       | (31.2)       |
| Interest revenue  | 33.1         | 23.6         | 19.4         |
| Profit from ordinary activities before tax                      | 720.2        | 613.6        | 297.0        |
| Underlying income tax (expense)/benefit                         | (169.1)      | (155.5)      | (82.4)       |
| Underlying NPAT from ordinary activities                        | 551.1        | 458.1        | 214.6        |
| Net (profit)/loss attributable to non-<br>controlling interests | (77.4)       | (71.1)       | (38.1)       |
| Underlying NPAT attributable to equity holders of BSL           | 473.7        | 387.0        | 176.4        |

27.7% effective underlying tax rate

| Breakdown of net finance costs                                       |        |
|--|--------|
| Core bilateral loan facility charges                                 | 4.3    |
| Leases   | 18.0   |
| Amortisation of borrowing costs and present value charges (non-cash) | 1.9    |
| Other finance costs (incl NS BlueScope interest costs)               | 7.0    |
| Less, interest income  | (19.4) |
| Total net interest expense/ (income)                                 | 11.8   |

#### **Current estimated cost of facilities:**

- Approximately 6.4% interest cost on gross drawn debt (which was ~\$735M, including leases, as at 31 December 2024) including ~\$35M lease interest charge p.a.; plus
- commitment fee on undrawn part of ~\$1,575M of domestic facilities of 0.5% p.a.; plus
- amortisation of facility establishment fees, discount cost of long-term provisions and other of ~\$5M p.a.;
- less: interest on cash (at ~3.5% p.a.)



### SUMMARY OF FINANCIAL ITEMS BY REPORTING SEGMENT

#### Sales revenue

| \$M                                       | 1H FY2024 | 2H FY2024 | FY2024   | 1H FY2025 |
|---|-----------|-----------|----------|-----------|
| Australian Steel Products                 | 3,587.0   | 3,395.3   | 6,982.3  | 3,449.9   |
| North Star BlueScope Steel                | 1,790.9   | 2,049.8   | 3,840.7  | 1,683.9   |
| Buildings & Coated Products North America | 1,768.6   | 1,928.4   | 3,697.0  | 1,625.7   |
| Coated Products Asia                      | 1,102.2   | 973.7     | 2,075.9  | 970.2     |
| New Zealand and Pacific Islands           | 497.4     | 417.3     | 914.7    | 427.8     |
| Intersegment, Corporate & Discontinued    | (207.3)   | (293.9)   | (501.2)  | (243.9)   |
| Total                                     | 8,538.8   | 8,470.6   | 17,009.4 | 7,913.6   |

#### **Total steel despatches**

| '000 tonnes                               | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|---|-----------|-----------|---------|-----------|
| Australian Steel Products                 | 1,538.3   | 1,494.7   | 3,033.0 | 1,571.0   |
| North Star BlueScope Steel                | 1,330.2   | 1,374.5   | 2,704.7 | 1,433.5   |
| Buildings & Coated Products North America | 530.9     | 603.4     | 1,134.4 | 451.2     |
| Coated Products Asia                      | 630.0     | 480.4     | 1,011.4 | 596.2     |
| New Zealand and Pacific Islands           | 270.5     | 235.4     | 505.9   | 250.2     |
| Intersegment, Corporate & Discontinued    | (67.1)    | (84.1)    | (151.2) | (88.4)    |
| Total                                     | 4,232.8   | 4,104.3   | 8,337.1 | 4,213.7   |

#### **Underlying EBITDA**

| \$M                                       | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|---|-----------|-----------|---------|-----------|
| Australian Steel Products                 | 427.2     | 292.4     | 719.6   | 303.5     |
| North Star BlueScope Steel                | 270.1     | 362.5     | 632.6   | 136.6     |
| Buildings & Coated Products North America | 250.5     | 260.4     | 510.9   | 159.1     |
| Coated Products Asia                      | 135.5     | 105.6     | 241.1   | 111.2     |
| New Zealand and Pacific Islands           | 46.1      | 41.0      | 87.1    | 26.2      |
| Intersegment, Corporate & Discontinued    | (71.8)    | (93.7)    | (165.5) | (78.1)    |
| Total                                     | 1,057.6   | 968.2     | 2,025.8 | 658.5     |

#### **Underlying EBIT**

| \$M                                       | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|---|-----------|-----------|---------|-----------|
| Australian Steel Products                 | 257.7     | 119.2     | 376.9   | 131.2     |
| North Star BlueScope Steel                | 201.2     | 292.7     | 493.9   | 65.6      |
| Buildings & Coated Products North America | 210.7     | 220.7     | 431.4   | 118.7     |
| Coated Products Asia                      | 95.7      | 63.9      | 159.6   | 69.1      |
| New Zealand and Pacific Islands           | 25.5      | 18.2      | 43.7    | 3.1       |
| Intersegment, Corporate & Discontinued    | (72.4)    | (93.9)    | (166.3) | (78.9)    |
| Total                                     | 718.4     | 620.8     | 1,339.2 | 308.8     |

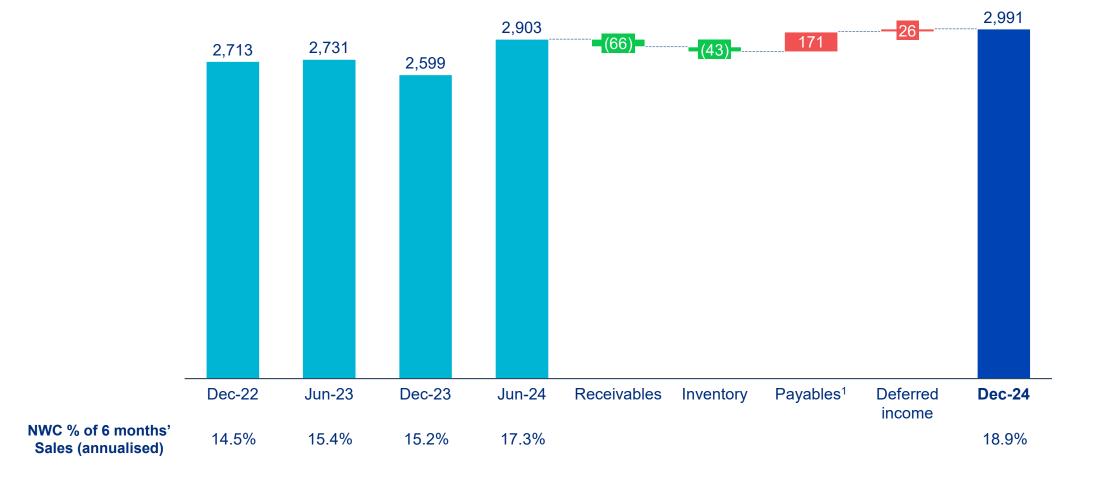




| \$M  | 1H FY2024 | 2H FY2024 | 1H FY2025 |
|--|-----------|-----------|-----------|
| Reported EBITDA  | 1,021.0   | 947.9     | 661.9     |
| Adjust for other cash profit items                     | 17.7      | 25.1      | 22.1      |
| Cash from operations                                   | 1,038.7   | 973.0     | 684.0     |
| Working capital movement (incl. provisions)            | (69.3)    | (176.0)   | (23.6)    |
| Gross operating cash flow                              | 969.4     | 797.0     | 660.4     |
| Financing costs  | (30.5)    | (29.7)    | (34.9)    |
| Interest received                                      | 31.8      | 23.4      | 21.9      |
| Income tax paid  | (249.8)   | (101.6)   | (84.4)    |
| Net operating cash flow                                | 720.9     | 689.1     | 563.0     |
| Capex: payments for P,P&E and intangibles <sup>1</sup> | (466.3)   | (510.1)   | (583.5)   |
| Other investing cash flow                              | 11.5      | (2.1)     | (1.0)     |
| Net cash flow before financing                         | 266.1     | 176.9     | (21.6)    |
| Buy-backs of equity                                    | (193.0)   | (130.3)   | (29.9)    |
| Dividends to BSL shareholders                          | (113.5)   | (111.4)   | (131.7)   |
| Dividends to non-controlling interests                 | (6.6)     | (119.6)   | (15.5)    |
| Net drawing / (repayment) of borrowings                | (33.5)    | (25.0)    | (39.1)    |
| Net drawing / (repayment) of leases                    | (57.4)    | (58.9)    | (54.9)    |
| Net increase / (decrease) in cash held                 | (137.9)   | (268.3)   | (292.7)   |

#### **WORKING CAPITAL**

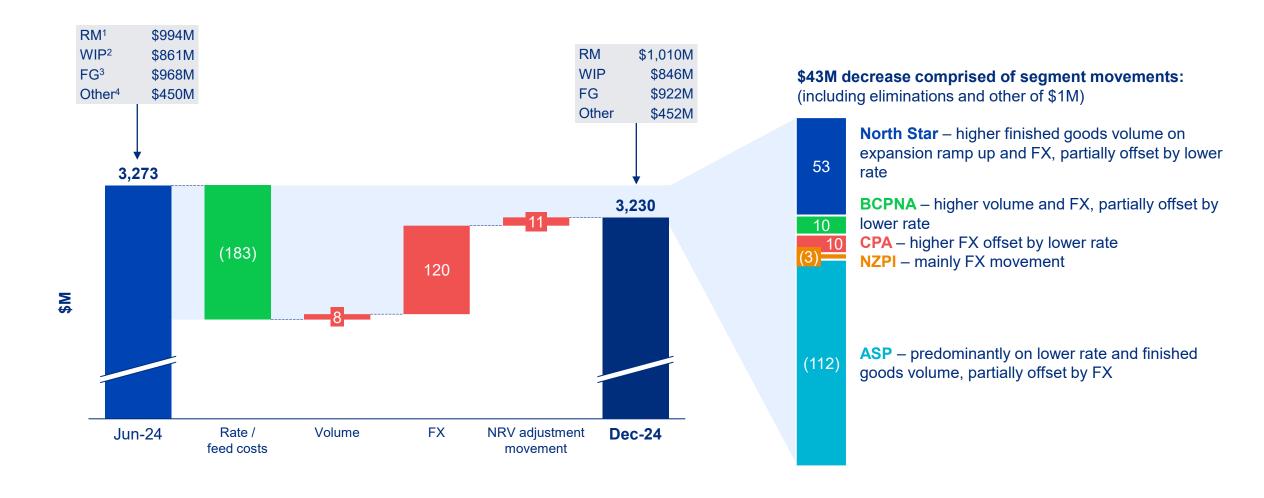




1. Trade and sundry payables

#### **INVENTORY MOVEMENT**





 <sup>&#</sup>x27;RM' is raw materials (including externally sourced steel feed to BSL businesses)

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<sup>2. &#</sup>x27;WIP' is work in progress

<sup>&#</sup>x27;FG' is finished goods

<sup>1. &#</sup>x27;Other' is primarily operational spare parts





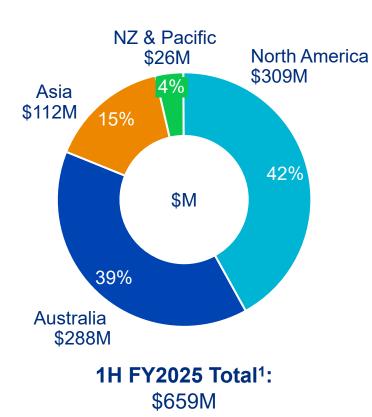
| \$M   | 31 Dec 2023 | 30 Jun 2024 | 31 Dec 2024 |
|---|-------------|-------------|-------------|
| Assets  |             |             |             |
| Cash  | 1,337.8     | 1,085.5     | 822.0       |
| Receivables and Contract Assets *             | 1,581.1     | 1,738.0     | 1,671.8     |
| Inventory *                                   | 3,100.7     | 3,273.4     | 3,230.5     |
| Property, Plant & Equipment                   | 5,759.7     | 6,094.8     | 6,651.5     |
| Right Of Use Assets                           | 367.6       | 393.3       | 439.4       |
| Intangible Assets                             | 2,695.4     | 2,744.2     | 2,790.5     |
| Other Assets                                  | 428.5       | 348.8       | 348.2       |
| Total Assets                                  | 15,270.8    | 15,678.0    | 15,953.9    |
| Liabilities                                   |             |             |             |
| Trade & Sundry Creditors *                    | 1,767.5     | 1,833.8     | 1,662.7     |
| Capital & Investing Creditors                 | 97.8        | 152.5       | 161.3       |
| Borrowings                                    | 207.0       | 185.2       | 158.2       |
| Lease Liabilities                             | 517.0       | 536.3       | 576.3       |
| Deferred Income and Contract Liabilities *    | 315.3       | 274.7       | 248.7       |
| Retirement Benefit Obligations                | 26.3        | 6.3         | 4.5         |
| Provisions & Other Liabilities                | 1,278.5     | 1,403.7     | 1,331.7     |
| Total Liabilities                             | 4,209.4     | 4,392.5     | 4,143.4     |
| Net Assets                                    | 11,061.4    | 11,285.5    | 11,810.5    |
| Note *: Items included in net working capital | 2,599.0     | 2,902.9     | 2,990.9     |

#### **EARNINGS AND VOLUME DIVERSIFICATION**

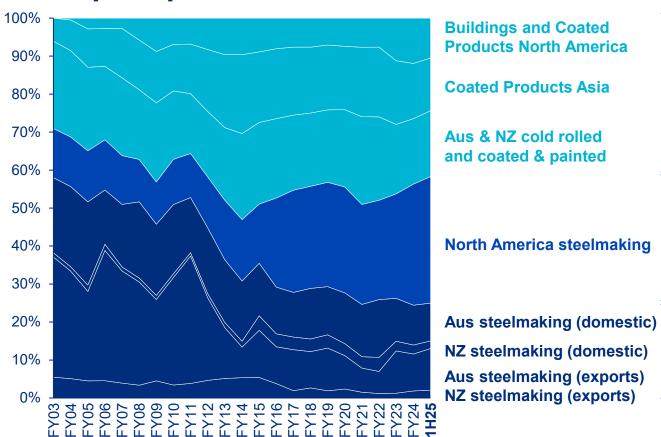


#### Geographic diversity and increasing contribution from value-added products

#### **Underlying EBITDA by region**



#### BlueScope despatch volume mix



Higher value added

High performing, cost competitive commodity steelmaking

Cost competitive commodity steel

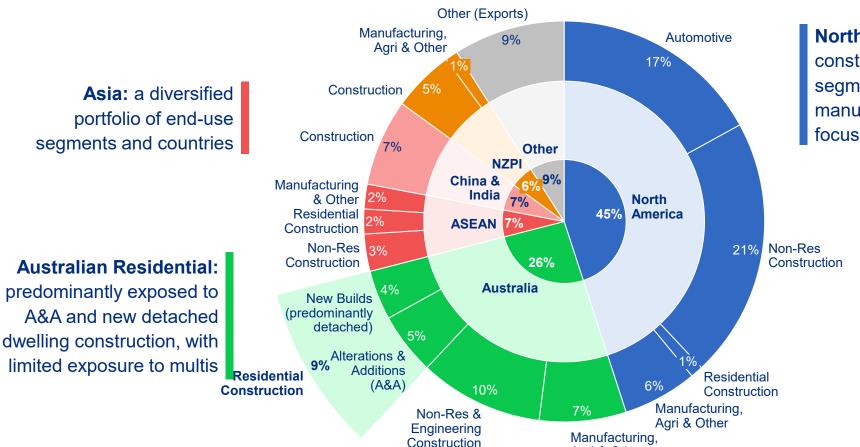
#### **END-USE SEGMENT EXPOSURE**



#### Broad exposure across geographies, largely focussed on the building and construction industry

Agri & Other

#### BlueScope indicative despatch volume split by region and end-use segment<sup>1</sup>



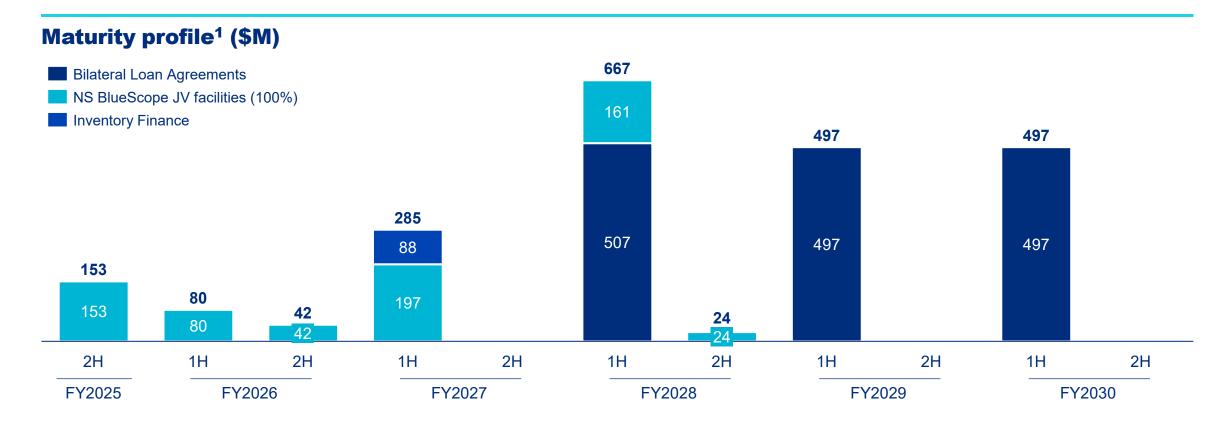
**North Star:** exposed mainly to the automotive, construction and manufacturing end-use segments; consistently sells all of the product it manufactures; high quality products and strong focus on customer service

#### **North American Construction:**

mixed across commercial, industrial, government and residential sectors, through sales of hot rolled products, metal coated and painted products and engineered buildings

#### PRUDENT MATURITY PROFILE





#### Sale of receivables program:

• In addition to debt facilities, BlueScope has \$348M in off-balance sheet sale of receivables programs, of which \$338M was drawn as at 31 December 2024

#### COMMITTED DEBT FACILITIES<sup>1</sup>



#### As at 31 December 2024. Based on A\$:US\$ at US\$0.6218

|                                   |                     | Comm           | itted     | Drawn   |
|-----------------------------------|---------------------|----------------|-----------|---------|
|                                   | Maturity            | Local currency | A\$M      | A\$M    |
| Bilateral Loan Agreements         |                     |                |           |         |
| - Tranche A                       | Jul 2027            | A\$507M        | A\$507M   | -       |
| - Tranche B                       | Jul 2028            | A\$497M        | A\$497M   | -       |
| - Tranche C                       | Jul 2029            | A\$497M        | A\$497M   | -       |
| Inventory Finance                 | Sep 2026            | US\$55M        | A\$88M    | -       |
| NS BlueScope JV facilities (100%) |                     |                |           |         |
| - Corporate facilities            | Aug 2025 – Oct 2027 | US\$250M       | A\$402M   | A\$71M  |
| - Thailand facilities             | Mar 2025 – Jan 2028 | THB 2,400M     | A\$102M   | A\$9M   |
| - Malaysian facilities            | Mar 2025 – Dec 2026 | MYR 250M       | A\$90M    | A\$51M  |
| - Indonesian facilities           | Mar 2025 – Jun 2025 | Various        | A\$62M    | A\$17M  |
| Leases                            | Various             | A\$576M        | A\$576M   | A\$576M |
| Total                             |                     |                | A\$2,821M | A\$724M |

- In addition to debt facilities, BlueScope has:
  - \$348M of off-balance sheet sale of receivables program of which \$338M was drawn as at 31 December 2024
  - Other items in total debt of \$11M

#### **INDICATIVE MAJOR PROJECT CAPITAL PROFILE**



|   |   |            | Total Spend to Spend in Spend Indicat |                     |                 | Total     |         | Indicative | capital spe | nd profile |
|---|---|------------|---------------------------------------|---------------------|-----------------|-----------|---------|------------|-------------|------------|
| Project                                   | Description   | Category   | Capital                               | 30-Jun-24           | 1H FY25         | Remaining | 2H FY25 | FY2026     | FY2027      |            |
| No.6 Blast<br>Furnace Reline <sup>1</sup> | Securing future iron supply for Port Kembla Steelworks              | Sustaining | \$1.15Bn                              | \$221M<br>(19%)     | \$142M<br>(12%) | \$787M    | ~20-30% | ~30-50%    | ~5%         |            |
| Western Sydney metal coating line         | Addition of 240ktpa metal coating capacity to support demand growth | Growth     | \$415M                                | \$124M<br>(30%)     | \$100M<br>(24%) | \$191M    | ~20-40% | ~10-20%    | -           |            |
| Port Kembla Plate<br>Mill Upgrade         | Range of upgrades enhancing operating and emissions efficiency      | Growth     | \$300M                                | \$32M<br>(11%)      | \$44M<br>(15%)  | \$224M    | ~10-20% | ~30-50%    | ~10-20%     |            |
| EAF at NZ Steel <sup>2</sup>              | Reducing NZ Steel's<br>Scope 1 & 2 GHG<br>emissions by >45%         | Climate    | \$280M                                | \$44M<br>(16%)      | \$21M<br>(7%)   | \$215M    | ~20-40% | ~30-50%    | ~10%        |            |
| North Star<br>debottlenecking             | ~300ktpa hot strip mill debottlenecking opportunity                 | Growth     | \$200M                                | -                   | \$4M<br>(3%)    | \$196M    | ~10-20% | ~40-60%    | ~20-40%     |            |
|   |   | Total      | ~\$2.3Bn                              | <b>\$421M</b> (18%) | \$311M<br>(14%) | \$1.6Bn   | ~20-30% | ~30-50%    | ~10%        |            |

Does not include \$136.8M grant from the Australian Government's Powering the Regions Fund. Total pre-tax grant amount to be deducted from capital spend across FY2024-FY2026.
 Does not include ~\$140M funding from the NZ Government, to be paid across FY2024-FY2025.





|                       | FY17    | FY      | <b>'18</b> | FY      | <b>'19</b> | FY      | <b>20</b> | FY | 21 | FY      | <b>722</b> | FY      | <b>2</b> 3 | FY      | <b>′</b> 24 | FY25    |         |
|-----------------------|---------|---------|------------|---------|------------|---------|-----------|----|----|---------|------------|---------|------------|---------|-------------|---------|---------|
|                       | 2H      | 1H      | 2H         | 1H      | 2H         | 1H      | 2H        | 1H | 2H | 1H      | 2H         | 1H      | 2H         | 1H      | 2H          | 1H      | Total   |
| Shares<br>bought (M)  | 12.8    | 12.0    | 9.2        | 18.9    | 17.0       | 14.6    | 2.9       | -  | -  | 13.6    | 18.8       | 7.4     | 8.4        | 9.7     | 5.8         | 1.5     | 152.5   |
| Consideration (\$M)   | 150     | 148     | 152        | 293     | 217        | 186     | 34        | -  | -  | 285     | 353        | 120     | 165        | 193     | 130         | 30      | 2,455   |
| Average price (\$/sh) | \$11.74 | \$12.37 | \$16.50    | \$15.50 | \$12.81    | \$12.68 | \$11.86   | -  | -  | \$20.94 | \$18.74    | \$16.19 | \$19.56    | \$19.96 | \$22.34     | \$20.46 | \$16.09 |

#### INDICATIVE HALF YEAR EBIT SENSITIVITIES<sup>1</sup>



#### Sensitivities may vary subject to volatility in prices, currencies and market dynamics – refer to page 30 and 41

### Australian Steel Products segment +/- US\$10/t move in average benchmark hot rolled coil price

- direct sensitivity<sup>2</sup> +/- \$9-10M

- indirect sensitivity<sup>3</sup> +/- \$7-9M

+/- US\$10/t move in iron ore costs -/+ \$35M

+/- US\$10/t move in coal costs<sup>4</sup> -/+ \$15-16M

+/- 1¢ move in AUD:USD exchange rate

- direct sensitivity<sup>5</sup> +/- \$6-7M<sup>7</sup>

- indirect sensitivity<sup>6</sup> -/+ \$10-13M<sup>8</sup>

#### **New Zealand Steel & Pacific Steel segment**

+/- US\$10/t move in benchmark steel prices (HRC and rebar)

- direct sensitivity<sup>9</sup> +/- \$1-2M

- indirect sensitivity<sup>10</sup> +/- \$2-3M

+/- US\$10/t move in market-priced coal costs<sup>11</sup> -/+ \$3M

+/- 1¢ move in AUD:USD exchange rate

- direct sensitivity<sup>5</sup> -/+ \$2-3M<sup>8</sup>

- indirect sensitivity<sup>12</sup> -/+ \$2-3M<sup>8</sup>

#### **North Star segment**

+/- US\$10/t move in realised HRC spread

+/- \$24M

(HRC price less cost of scrap and pig iron)

#### Group

+/- 1¢ move in AUD:USD exchange rate (direct)<sup>13</sup>

-/+ \$1M8

- Page shows full sensitivities to movement in key external factors, as if that movement had applied for the complete six months. Analysis assumes 2H FY2025 base exchange rate of US\$0.64. There are other factors that impact the Company's financial performance which are not shown. The sensitivities provided are general indications only and actual outcomes can vary due to a range of factors such as volumes, mix, margins, pricing lags, hedging, one-off costs etc.
   Includes US\$ priced export products and domestic hot rolled coil sold into the pipe & tube market.
- 3. Sensitivity shows the potential impact on Australian domestic product prices (A\$ priced) other than painted steels and hot rolled coil sold into the pipe & tube market. Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- Coal cost sensitivity does not include coal purchases for export coke sales.
- 5. Includes the impact on US dollar denominated export prices and costs and restatement of US dollar denominated receivables and payables.
- 6. Also includes potential impact on Australian domestic product prices (A\$ priced) other than painted steels and hot rolled coil sold into the pipe & tube market. Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- 7. A decrease in the A\$/US\$ suggests an unfavourable impact on earnings.
- 8. A decrease in the A\$/US\$ suggests a favourable impact on earnings.
- 9. Includes US\$ priced export flat and long steel products (includes Pacific Steel products)
- 10. Sensitivity shows the potential impact on NZ domestic flat and long steel product prices (A\$ priced) other than painted steels (includes Pacific Steel products). Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- 11. Sensitivity encompasses the component of New Zealand Steel's annual thermal coal requirement which is imported and priced at prevailing market prices. Excludes the component coal supply which is domestically sourced on long term contract price.
- 12. Also includes potential impact on NZ domestic flat and long steel product prices (A\$ priced) other than painted steels (includes Pacific Steel products). Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- 13. Includes direct sensitivities for ASP and New Zealand & Pacific Steel segments, together with impact of translating earnings of US\$ linked offshore operations to A\$.



### Sustainability

#### **FIVE KEY SUSTAINABILITY OUTCOMES**





#### **Sustainable growth and transformation**

Operate and transform our business for enduring success with good governance, capital discipline, customer focus and strengthened people, process and technology capabilities



#### Safe, healthy and inclusive workplaces

Safe, healthy and inclusive workplaces that value diversity, inspire creativity, protect the environment and reflect the communities where we operate



#### Responsible products and supply chains

Foster responsibility, collaboration and innovation to provide smarter steel solutions



#### **Climate action and environment**

Collaborate and act to protect the environment, to reduce our impact on shared resources and deliver on our 2050 net zero goal<sup>1</sup> and 2030 targets



#### **Strong communities**

A responsible community employer and partner, respecting local values and sharing success



<sup>1.</sup> Achieving the 2050 net zero goal is highly dependent on several enablers, including; the development and diffusion of ironmaking technologies to viable, commercial scale; access to access to internationally cost-competitive, firmed large-scale renewable energy; availability of competitively-priced green hydrogen with natural gas enabling the transition to green hydrogen; access to appropriate quality and sufficient quantities of economic raw materials; and supportive and consistent policies across all these enablers to underpin decarbonisation.

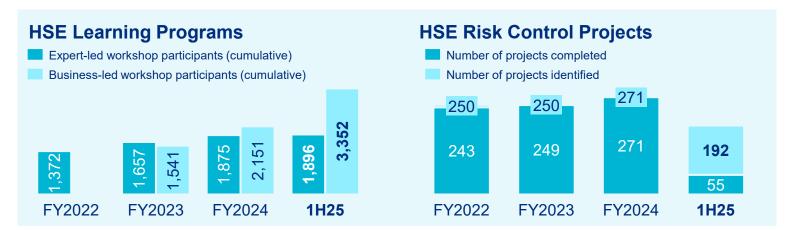
#### **HEALTH, SAFETY AND ENVIRONMENT**



#### Balanced indicators to drive our people-centred strategy and commitment to protecting the environment

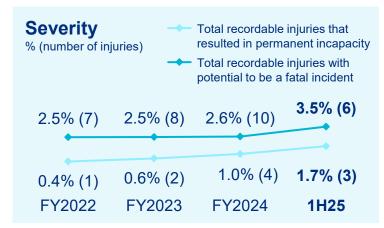
#### **Leading Health and Safety Metrics**

- Focus on leading indicators for risk management, including risk control improvement projects and participation in leadership and learning activities
- · Building capability in our people
  - 1,896 leaders in industry expert led HSE workshops since 2020, including over 300 supply chain and industry partners
  - 1,201 employees participated in business-led HSE workshops in the year
- · Continuous focus on building capacity by strengthening our controls
  - 192 Risk Control projects identified for completion in FY2025



#### **Lagging Health & Safety Metrics**

- Injury profile continues to be mostly lower severity injuries (e.g. sprains, lacerations)
- Deriving meaningful insights from our lagging indicators
- Insights particularly related to the presence of capacity in our processes and systems to reduce injury severity, both actual and potential



#### **HEALTH, SAFETY AND ENVIRONMENT**



Balanced indicators to drive our people-centred strategy and commitment to protecting the environment and conserving our natural resources

#### **Leading Environment Metrics**

• Our environmental aspirations framework, and the subsequent actions being implemented by our businesses, continue to demonstrate our commitment to the environment and our communities, at the same time making our business stronger

#### **1H FY2025 Environment Improvement Project Highlights**

• Whilst only a subset of the work being undertaken by our people, in 1H FY2025, 9 environmental improvement projects were submitted as entries in the annual BlueScope Environmental Awards. These projects alone resulted in:

~2,500 tCO<sub>2</sub>-e pa

of greenhouse gas reductions, equivalent of taking more than ~500 cars off the road1



~1,300 MWh pa reduction in electricity. equivalent to the use of 200 family homes<sup>1</sup>



~9,100 kL pa of freshwater saved, equivalent to 4 Olympic swimming pools



~7,600 GJ pa

of natural gas saved, equivalent to the use of ~38 family homes<sup>1</sup>



in annualised cost savings



#### **CLIMATE ACTION**



#### A range of opportunities in progress, supported by BlueScope's climate capital allocation approach and climate investment program

### **Optimising current operating assets Steelmaking**

#### Port Kembla, Aus

- Installing a new Plate Mill furnace, enhancing efficiency and reducing emissions
- Continuing to develop potential industrial scale biocarbon supply chain; progressing MoUs with potential Australian providers
- Trialling hot torpedo car lids to reduce heat loss and allow increased scrap consumption

#### Glenbrook, NZ

- Continuing to optimise iron chemistry to enable the use of more scrap
- Using co-products and waste products from operations as substitutes for virgin raw materials

#### Non-steelmaking

- Western Port paint line oven upgrade and Middletown paint line regenerative thermal oxidiser (RTO) installation completed
- Feasibility study underway to install new ovens and upgrade heat recovery systems at Steelscape in Rancho Cucamonga
- 5MW solar farm capacity completed and operational in Malaysia

#### **Steelmaking transformation**

#### Port Kembla, Aus

- Progressed collaboration with Rio Tinto and BHP, jointly investigating developing a Direct Reduced Iron (DRI)-Electric Smelter Furnace (ESF) technology pilot plant using Pilbara ores
  - Selected Kwinana, WA for pilot plant location In Dec-24
  - Woodside Energy announced as additional collaboration partner in Dec-24
  - Targeting commencing feasibility study in Apr-25; if construction of pilot plant approved at end of feasibility, commissioning can commence in 2028
- Progressed Australian DRI Options Study, continuing work to unlock enablers of future commercial DRI production in Australia
- Deepened global steelmaking technology collaborations with thyssenkrupp Steel Europe, Tata Steel Europe and POSCO

#### Glenbrook, NZ

- Progressed installation of new EAF; expected to be operational by 2026. Project progressing well
- Continued investigation into the potential for hydrogen-based DRI technology at Glenbrook

#### **INCLUSION, DIVERSITY AND SOCIAL IMPACT**



We continue to build an inclusive workforce, which reflects the diversity of the communities in which we operate, and are working to drive positive social impact and mitigate adverse impacts

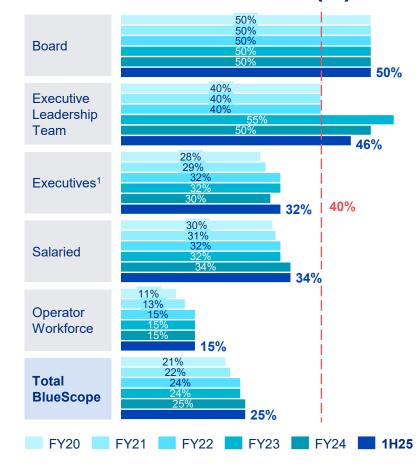
#### **Inclusion & Diversity**

- We aim to cultivate an inclusive culture where every individual feels valued and included at work
- Our 1H FY2025 program focused on building a diverse workforce and inclusive workplace culture
- Representation of women at BlueScope held stable at 25%, and gender balance was maintained at our Board and ELT in line with our 40:40:20 target
- · Working to ensure a strong and diverse leadership pipeline
  - This included a review of talent identification and selection processes, calibration to address unconscious bias and targeted development opportunities

#### **Social Impact**

- Continued to drive our Social Impact program of work, and engaged heavily with business leaders on potential risk areas in each of the geographic regions
- Completed education program for Procurement and Human Resources teams in Southeast Asia, and developed a responsible sourcing best practice model

#### **Women in BSL workforce (%)**



#### **SUPPLY CHAIN SUSTAINABILITY**



#### We foster responsible business practices and uphold human rights through engagement, risk assessment and improvement activities

#### **Our Approach**



We prioritise our supplier engagement based on supply chain and industry risk factors. We align with local business knowledge across all areas of our business

#### **Engage**

We focus on internal and external engagement to explain why responsible sourcing is important and to describe ESG risks across our value chain. We collaborate with industry partners to effect sustainable change

#### Assess

We have a structured assessment framework with independent assessments: supplier adverse media and sanction checks; EcoVadis assessments; third party on-site assessments; industry certification schemes

#### Improve

We have a structured approach to internal and external training. We actively engage with our suppliers on corrective action and improvement plans. We collaborate with and reassess suppliers to drive continuous improvement

#### **1H FY2025 Progress**

- Completed the Engage and Assess process with 591 suppliers since the start of our responsible sourcing program in late FY2019
  - 167 assessments were completed in 1H FY2025, all of which used the independent EcoVadis assessment process
- No supplier on-site audits undertaken in 1H FY2025 as the business focussed on expanding the use of EcoVadis Ratings and EcoVadis IQ Plus systems
  - Systems provide greater risk visibility across more suppliers
- Collaborated with previously audited suppliers to ensure effective and sustainable corrective actions and remediations have been put in place
- NS BlueScope Thailand hosted an in-person supplier event in Nov-24, in collaboration with ASEAN-Australia Counter Trafficking with the theme "Bonding for Responsible Sourcing"
- In Dec-24, to celebrate Human Rights Day, the Corporate Responsible Sourcing team hosted two webinars on BlueScope's Human Rights due diligence and assessment approach



### Reporting Segment Performance



#### Financial and despatch summaries

#### **Key segment financial items**

| \$M unless marked                | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|----------------------------------|-----------|-----------|---------|-----------|
| Revenue                          | 3,587.0   | 3,395.3   | 6,982.3 | 3,449.9   |
| Underlying EBITDA                | 427.2     | 292.4     | 719.6   | 303.5     |
| Underlying EBIT                  | 257.7     | 119.2     | 376.9   | 131.2     |
| Reported EBIT                    | 235.2     | 119.2     | 354.4   | 131.2     |
| Capital & investment expenditure | 280.8     | 369.7     | 650.5   | 449.6     |
| Net operating assets (pre-tax)   | 3,554.3   | 3,812.9   | 3,812.9 | 4,101.1   |
| Total steel despatches (kt)      | 1,538.3   | 1,494.7   | 3,033.0 | 1,571.0   |

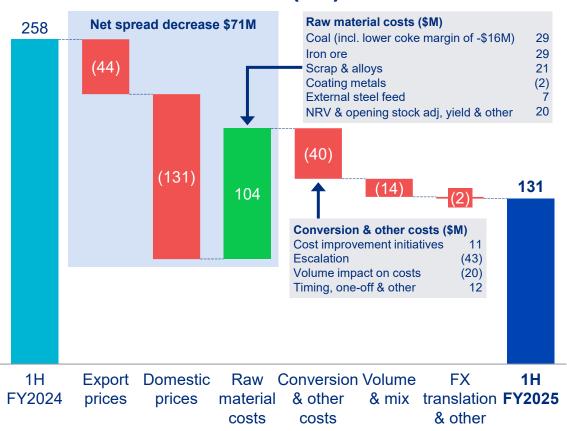
#### **Despatches breakdown**

| '000 Tonnes  | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|--|-----------|-----------|---------|-----------|
| Hot rolled coil  | 272.4     | 251.4     | 523.8   | 253.6     |
| Plate  | 125.6     | 116.4     | 242.0   | 118.0     |
| CRC, metal coated, painted & other1  | 686.8     | 628.7     | 1,315.5 | 673.0     |
| Domestic despatches of BSL steel   | 1,084.8   | 996.5     | 2,081.3 | 1,044.6   |
| Channel desp. of ext. sourced steel <sup>2</sup>   | 65.9      | 61.6      | 127.5   | 56.5      |
| Domestic despatches total  | 1,150.7   | 1,058.1   | 2,208.8 | 1,101.1   |
| Slab   | 45.6      | -         | 45.6    | -         |
| Hot rolled coil  | 189.5     | 175.2     | 364.8   | 244.2     |
| Plate  | 19.3      | 40.4      | 59.7    | 41.2      |
| CRC, metal coated, painted & other1  | 131.9     | 218.3     | 350.1   | 183.4     |
| Export despatches of BSL steel   | 386.3     | 433.9     | 820.2   | 468.8     |
| Channel desp. of ext. sourced steel  | 1.2       | 2.8       | 4.0     | 1.1       |
| Export despatches total  | 387.5     | 436.7     | 824.2   | 469.9     |
| Total steel despatches <sup>3</sup>  | 1,538.3   | 1,494.7   | 3,033.0 | 1571.0    |
| Export coke despatches   | 328.5     | 172.3     | 500.8   | 330.8     |
| Product volumes are ex-mills (formerly CIPA). Other includes inventory movements in downstream channels  | (1.9)     | (12.2)    | (14.1)  | (5.4)     |
| Primarily long products sold through downstream business     Includes the following sales through downstream channels (formerly BCDA segments) | 397.6     | 363.5     | 761.1   | 374.8     |

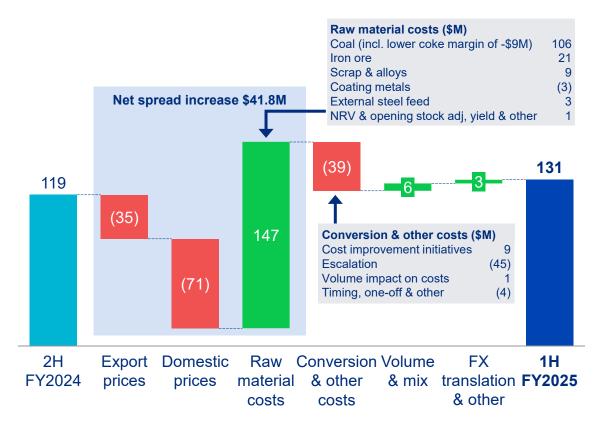


#### **Underlying EBIT variance**

#### 1H FY2025 vs 1H FY2024 (\$M)

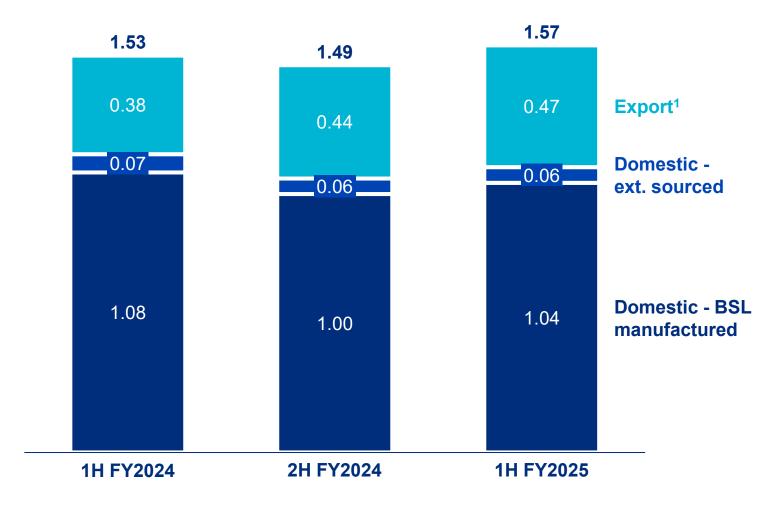


#### 1H FY2025 vs 2H FY2024 (\$M)

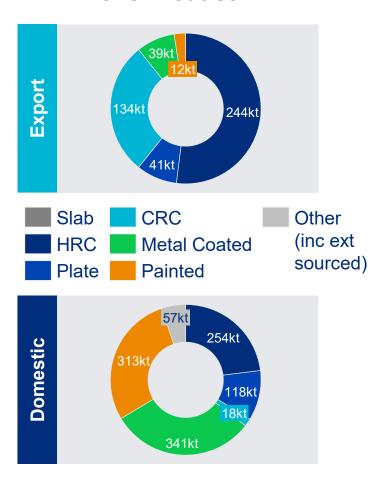




#### **Despatch mix (Mt)**



#### **1H FY2025 Product Mix**





#### **Relationships with benchmark pricing**

#### Steel prices

- Selling prices across majority of domestic product correlated with SBB East Asia HRC price; lagged generally three to five months; degree of correlation between realised and benchmark prices can vary within a given half year but is more fully reflected over the medium term
- Export sales generally moving on a two-month lag to a mix of SBB East Asia HRC (majority of the influence) and also US HRC pricing

#### **Coal prices**

- Hard coking coal: three-month lag to index pricing (FOB Australia premium low volatility metallurgical coal price)
- PCI: three-month lag to low volatility PCI FOB Australia index

#### Iron ore prices

- Fines: three-month lag to index pricing (Platts IODEX 62% Fe CFR China)
- Lump: premium based on spot iron ore lump premium 62.5% Fe CFR China
- Pellet: premium based on spot blast furnace iron ore pellet premium 65% CFR China

#### Coating metals and scrap

- Zinc & aluminium: consume ~39ktpa and ~15ktpa of zinc and aluminium respectively. One month lag to LME contract prices
- Scrap: generally moving on three-month lag with reference to Platts HMS 1/2 80:20 CFR East Asia (Dangjin)

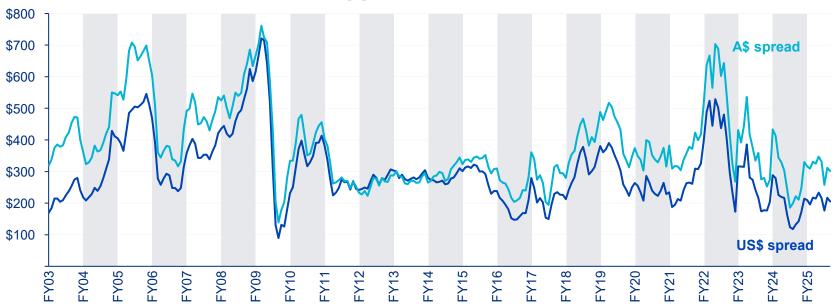
### Export metallurgical coke

- Export coke sales approx. ~650,000-700,000 dry metric tonnes p.a., sold direct to end users (steelmakers) or via trading partners into regions such as India, Europe and South America. Hard coking coal (Premium low vol HCC FOB Aus) is key input, with approx. ~75% vield factor from HCC to met coke
- Seaborne price for met coke has historically been related to movements in the Chinese domestic coke price. As of more recently, however, the index is no longer considered to be a reliable indicator of the price BlueScope realises for export coke due to supply / demand dynamics and quality differences



#### Spread softened to cyclical lows; spot spread below historical bottom-of-the-cycle levels

#### Indicative steelmaker HRC lagged spread



|  | FY19 | FY20 | FY21 | FY22 | FY23 | FY24 | 2H<br>FY24 | 1H<br>FY25 | Spot <sup>1</sup> |
|--|------|------|------|------|------|------|------------|------------|-------------------|
| East Asian HRC price, lagged (US\$/t)        | 559  | 491  | 515  | 841  | 650  | 559  | 550        | 516        | 469               |
| Indicative spread with pricing lags (US\$/t) | 320  | 245  | 251  | 409  | 256  | 191  | 150        | 214        | 185               |
| Indicative spread with pricing lags (A\$/t)  | 431  | 351  | 359  | 548  | 364  | 289  | 232        | 326        | 294               |
| A\$:US\$ (3-month lag)                       | 0.73 | 0.68 | 0.72 | 0.74 | 0.69 | 0.66 | 0.66       | 0.66       | 0.63              |

#### Notes on calculation:

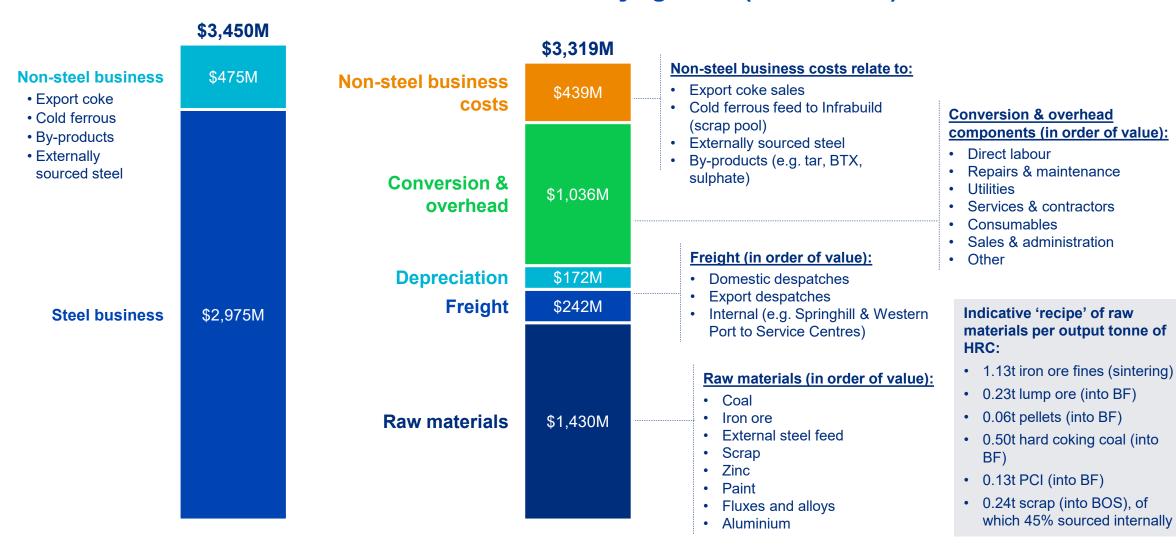
- 'Indicative steelmaker HRC spread' representation based on simple input blend of 1.5t iron ore fines and 0.71t hard coking coal per output tonne of steel. Chart is not a specific representation of BSL realised HRC spread (e.g. does not account for iron ore blends, realised steel prices etc), but rather is shown to primarily demonstrate movements from period to period.
- SBB East Asia HRC price lagged by three months up to Dec 2017, four months thereafter – broad indicator for Australian domestic lag, but can vary.
- Indicative iron ore pricing: 62% Fe iron ore fines price assumed. Industry annual benchmark prices up to March 2010. Quarterly index average prices lagged by one quarter from April 2010 to March 2011; 50/50 monthly/quarterly index average from April 2011 to December 2012. Monthly thereafter. FOB Port Hedland estimate deducts Baltic cape index freight cost from CFR China price. Lagged by three months.
- Indicative hard coking coal pricing: low-vol, FOB Australia. Industry annual benchmark prices up to March 2010; quarterly prices from April 2010 to March 2011; 50/50 monthly/quarterly pricing from April 2011 to Dec 2017; monthly thereafter. Lagged by two months up to Dec 2017; three months thereafter.

<sup>1.</sup> Spot rates as at mid-February 2025, unlagged.



#### 1H FY2025 Revenue

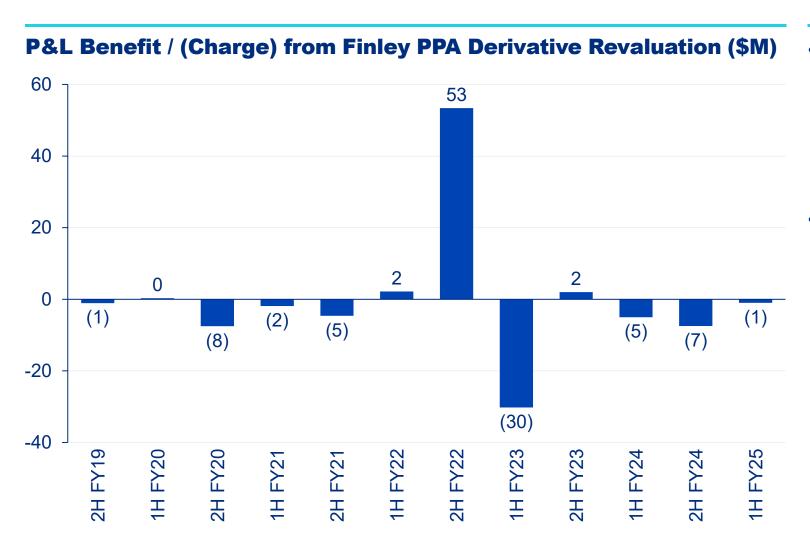
#### **1H FY2025 Underlying Costs (to EBIT Line)**







#### Finley Solar Farm Power Purchase Agreement (PPA) derivative revaluation history



- In July 2018, ASP entered into a 7year Power Purchase Agreement (PPA), where BlueScope will offtake 66% of the 133MW of energy generated from ESCO Pacific's Finley Solar Farm
- Changes to the forecast spot electricity prices at each period result in a revaluation of the Finley PPA derivative
  - The derivative, being the difference between projected future electricity spot market prices and the strike price set under the PPA for projected future solar farm electricity output, is required to be fair valued in accordance with AASB 9 Financial Instruments



20

2024

The Australian economy remains in a slow growth phase, with ongoing price pressures. Housing demand has stabilised at low levels, but demand for renovations persists with resilient house prices

## Long-Term Dwelling Approvals: rolling 12 months¹ ('000) Detached approvals have tracked closer to lower end of historic range Detached approvals have tracked closer to lower end of historic range Detached Houses Other (multi-res) Dwelling Commencements: by halves² ('000) Impact of higher rates flowed through to activity

#### **A&A Building Approvals and Established House Prices**<sup>3</sup>

Resilient house prices supportive of renovations

1985

1970 1975 1980

1965



1995

2000

2005 2010 2015 2020

#### Private new home sales<sup>4</sup> ('000 units, s.a.)

2019

2018

2016 2017

Major states have seen largest decline, but strength remains in other states

Sep Mar Sep

2021

2022

2023

2020



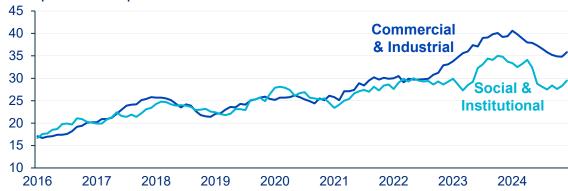
Note: A&A: Alterations & Additions, HIA new home sales covers largest 100 home builders (contract to build) volume for the previous month – accounts for approx. 20-25% of new detached segment, Other – WA, SA, TAS, ACT, NT Sources: 1. ABS series 8731, table 11; original data; data to Dec-24 Qtr. 2. ABS series 8752, table 33; seasonally adjusted data; total sectors; data to Sep-24. 3. ABS series 6432, table 2; original data, disaggregated quarterly data; 2011-12=100; data to Sep-24, ABS series 8731, table 38; seasonally adjusted; current \$; data to Dec-24. 4. HIA monthly data, seasonally adjusted, data to Dec-24.



Both private and public investment continued to support steel demand, especially in projects related to health and education as population grows and warehousing space with push towards e-commerce

#### Non-Residential Building Approvals: rolling 12 months<sup>1</sup> (A\$Bn)

Both private and public investment have stabilised in recent months



#### Engineering Construction Work Done: by halves<sup>3</sup> (A\$Bn)

Large civil works pipeline translating into higher activity levels



#### Non-Residential Work Done: by halves<sup>2</sup> (A\$Bn)

Activity levels remained elevated with approvals pipeline



#### Non-Residential Work Done (Warehouses): by halves<sup>4</sup> (A\$Bn)

Strong e-commerce trend supportive of greater warehousing space



Sources: 1. ABS series 8731, table 51; original data; current \$; total sectors; data to Dec-24. 2. ABS series 8752, table 51; original data; current \$; total sectors; data to Sep-24 half. 3. ABS series 8762, table 1; seasonally adjusted data; real \$; total sectors; data to Sep-24 half. 4. ABS series 8752, table 51, original data; current \$; data to Sep-24 half.

#### **NORTH AMERICA**



#### Financial and despatch summaries

#### **Key segment financial items (A\$M)**

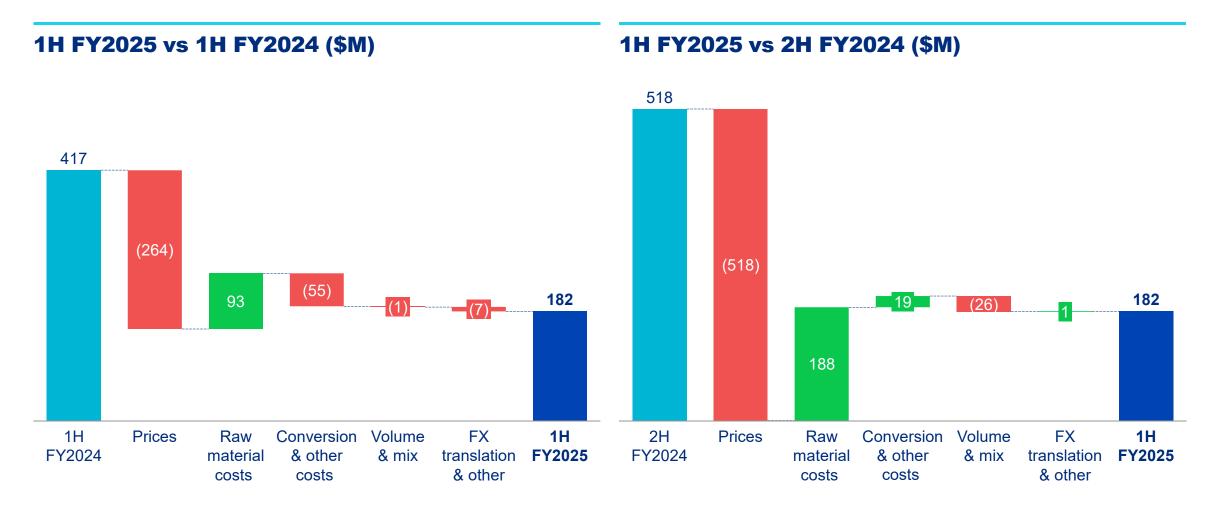
| \$M unless marked                | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|----------------------------------|-----------|-----------|---------|-----------|
| Revenue                          | 3,502.3   | 3,958.2   | 7,460.5 | 3,298.3   |
| Underlying EBITDA                | 525.5     | 627.8     | 1,153.3 | 239.7     |
| Underlying EBIT                  | 416.7     | 518.4     | 935.1   | 182.3     |
| Reported EBIT                    | 401.1     | 516.9     | 918.0   | 182.3     |
| Capital & investment expenditure | 95.1      | 119.6     | 214.7   | 94.0      |
| Net operating assets (pre-tax)   | 5,330.4   | 5,698.3   | 5,698.3 | 6,183.0   |
| Total steel despatches (kt)      | 1,823.8   | 1,840.6   | 3,664.4 | 1,876.0   |

#### **Key segment financial items (US\$M)**

| \$M unless marked                | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|----------------------------------|-----------|-----------|---------|-----------|
| Revenue                          | 2,284.2   | 2,608.1   | 4,892.3 | 2,182.8   |
| Underlying EBITDA                | 343.8     | 413.7     | 757.5   | 195.1     |
| Underlying EBIT                  | 272.8     | 341.7     | 614.5   | 121.5     |
| Reported EBIT                    | 262.5     | 340.8     | 603.3   | 121.5     |
| Capital & investment expenditure | 62        | 78.8      | 140.8   | 62.0      |
| Net operating assets (pre-tax)   | 3,638.7   | 3,789.4   | 3,789.4 | 3,844.5   |

#### **NORTH AMERICA**







#### Financial and despatch summaries

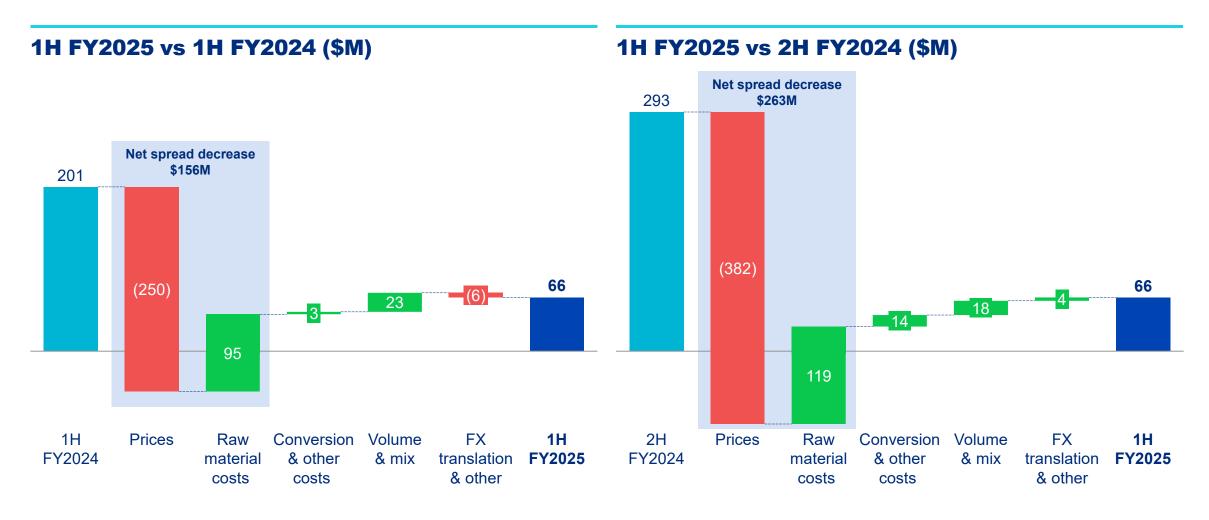
#### **Key segment financial items (A\$M)**

| \$M unless marked                | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|----------------------------------|-----------|-----------|---------|-----------|
| Revenue                          | 1,790.9   | 2,049.8   | 3,840.7 | 1,683.9   |
| Underlying EBITDA                | 270.1     | 362.5     | 632.6   | 136.6     |
| Underlying EBIT                  | 201.2     | 292.7     | 493.9   | 65.6      |
| Reported EBIT                    | 200.0     | 292.4     | 492.4   | 65.6      |
| Capital & investment expenditure | 63.9      | 62.2      | 126.1   | 56.1      |
| Net operating assets (pre-tax)   | 3,482.1   | 3,667.7   | 3,667.7 | 3,982.2   |
| Total steel despatches (kt)      | 1,330.2   | 1,374.5   | 2,704.7 | 1,433.5   |

#### **Key segment financial items (US\$M)**

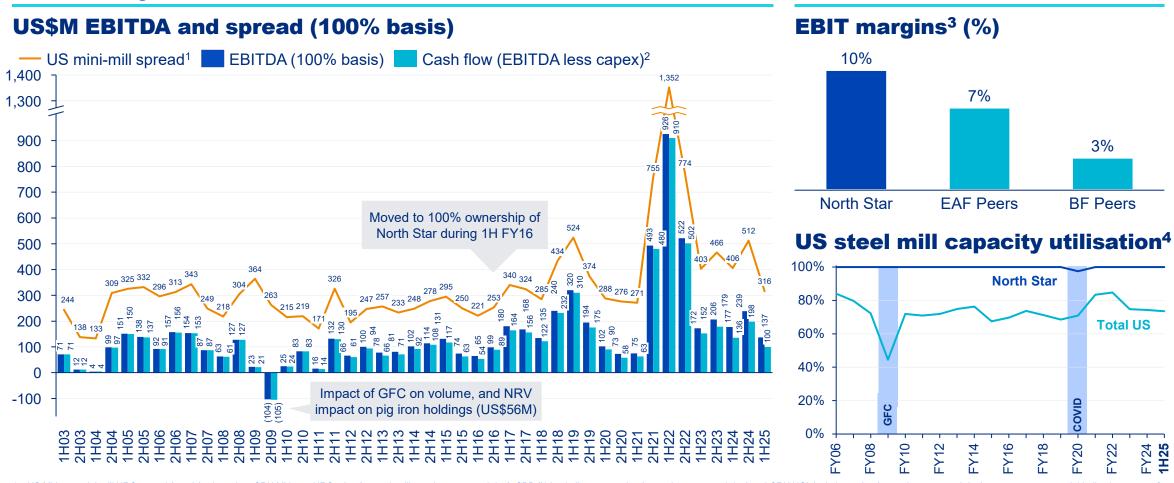
| \$M unless marked                | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|----------------------------------|-----------|-----------|---------|-----------|
| Revenue                          | 1,169.4   | 1,350.4   | 2,519.8 | 1,114.5   |
| Underlying EBITDA                | 177.3     | 238.7     | 416.0   | 91.0      |
| Underlying EBIT                  | 132.3     | 192.8     | 325.1   | 44.0      |
| Reported EBIT                    | 131.5     | 192.6     | 324.1   | 44.0      |
| Capital & investment expenditure | 41.7      | 40.9      | 82.6    | 37.0      |
| Net operating assets (pre-tax)   | 2,376.9   | 2,439.0   | 2,439.0 | 2,476.1   |







# Strong EBITDA and cash generation through the cycle; industry leading margins; consistently full utilisation



<sup>1.</sup> US Midwest mini-mill HRC spread (metric) – based on CRU Midwest HRC price (assuming illustrative one month lag), SBB #1 busheling scrap price (assuming one month lag) and CRU NOLA pig iron price (assuming two month lag); assumes raw material indicative usage of 1.1t per output tonne. Note, North Star sales mix has longer lags.

<sup>2.</sup> Capex is presented on an accrual basis, and as such excludes movements in capital creditors. Excludes North Star expansion CAPEX.

<sup>3.</sup> Reflects CY2024 EBIT margin data. Peer margin data sourced from publicly available company information, simple average of North American peers using relevant segment information.
4. Source: CRU, AISI, company data.



#### **Relationships with benchmark pricing**

Steel prices

- Selling prices across ~75% of product correlated with Midwest HRC pricing on a one-month lag (index CRU Midwest HR coil, FOB mill), noting HRC pricing is set in the second week of each month; degree of correlation between realised and benchmark prices can vary within a given half year but is more fully reflected over the medium term
- Balance of product priced on other basis, including spot sales, and longer-term contracts (including longer lags, fixed price, etc)

Raw materials

- Total raw materials requirement of 1.1 tonnes per tonne of steel consumed
- Raw materials mix is generally ~80% scrap and ~20% pig iron

Scrap prices

- One month lag to index pricing (S&P Platts #1 Busheling del. Midwest Mill)
- Consumes a mix of approximately 50:50 prime scrap (for which index data is more readily available) and obsolete scrap
- Most scrap sourced within ~250-mile radius of North Star; a material component supplied by BlueScope Recycling and Materials, transfer
  price set at index pricing rate

Pig iron

- Two-month lag to index pricing (CRU US Pig Iron FOB NOLA)
- Sourced from Brazil and Ukraine and shipped via New Orleans (NOLA)



# BUILDINGS AND COATED PRODUCTS NORTH AMERICA

#### **Financial and despatch summaries**

#### **Key segment financial items (A\$M)**

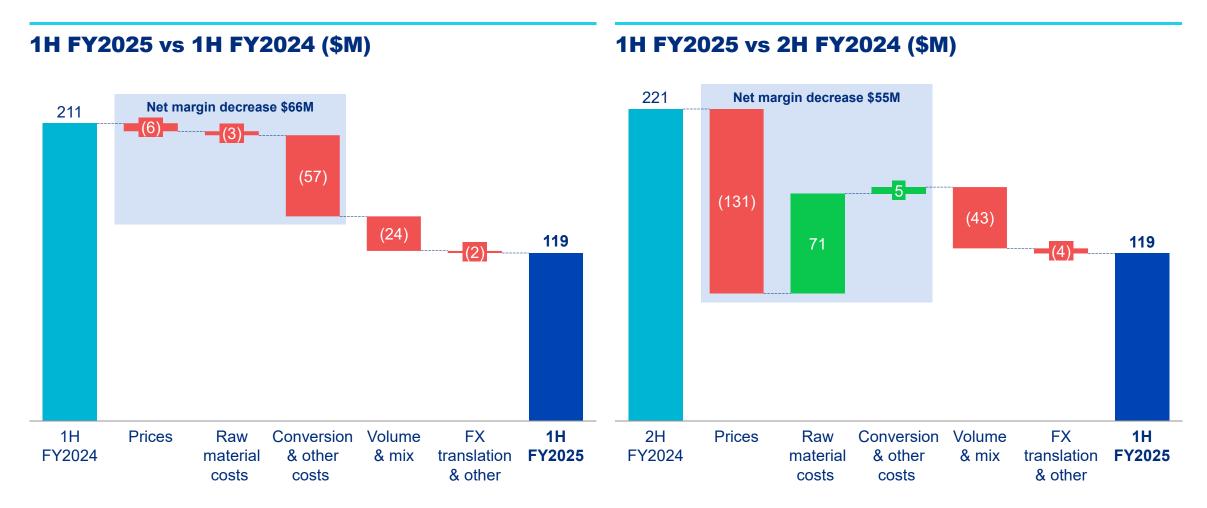
| \$M unless marked                | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|----------------------------------|-----------|-----------|---------|-----------|
| Revenue                          | 1,768.6   | 1,928.4   | 3,697.0 | 1,625.7   |
| Underlying EBITDA                | 250.5     | 260.4     | 510.9   | 159.1     |
| Underlying EBIT                  | 210.7     | 220.7     | 431.4   | 118.7     |
| Reported EBIT                    | 196.2     | 219.7     | 415.9   | 118.7     |
| Capital & investment expenditure | 31.2      | 57.4      | 88.6    | 31.7      |
| Net operating assets (pre-tax)   | 1,854.0   | 2,031.4   | 2,031.4 | 2,198.4   |
| Total steel despatches (kt)      | 530.9     | 480.4     | 1,011.3 | 451.2     |

#### **Key segment financial items (US\$M)**

| \$M unless marked                | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|----------------------------------|-----------|-----------|---------|-----------|
| Revenue                          | 1,152.4   | 1,270.7   | 2,423.1 | 1,075.7   |
| Underlying EBITDA                | 163.3     | 171.6     | 334.9   | 105.4     |
| Underlying EBIT                  | 137.3     | 145.5     | 282.8   | 78.7      |
| Reported EBIT                    | 127.7     | 144.9     | 272.6   | 78.7      |
| Capital & investment expenditure | 20.4      | 37.8      | 58.2    | 20.9      |
| Net operating assets (pre-tax)   | 1,265.6   | 1,350.9   | 1,350.9 | 1,367.0   |







# **COATED PRODUCTS ASIA**



#### **Financial and despatch summaries**

#### **Key segment financial items**

| \$M unless marked                | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|----------------------------------|-----------|-----------|---------|-----------|
| Revenue                          | 1,102.2   | 973.7     | 2,075.9 | 970.2     |
| Underlying EBITDA                | 135.5     | 105.6     | 241.1   | 111.2     |
| Underlying EBIT                  | 95.7      | 63.9      | 159.6   | 69.1      |
| Reported EBIT                    | 95.7      | 50.9      | 146.6   | 68.1      |
| Capital & investment expenditure | 14.5      | 26.9      | 41.4    | 9.3       |
| Net operating assets (pre-tax)   | 990.7     | 909.4     | 909.4   | 1,026.8   |
| Total steel despatches (kt)      | 630.0     | 603.4     | 1,233.4 | 596.2     |

#### **Despatches by business**

| '000 metric tonnes   | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|----------------------|-----------|-----------|---------|-----------|
| Thailand             | 131.6     | 136.3     | 267.9   | 129.2     |
| Indonesia            | 58.8      | 55.8      | 114.6   | 54.8      |
| Malaysia             | 58.9      | 62.7      | 121.6   | 62.4      |
| Vietnam              | 39.2      | 43.9      | 83.1    | 56.8      |
| India <sup>1</sup>   | 107.9     | 117.8     | 225.7   | 108.5     |
| China                | 233.8     | 187.8     | 421.6   | 184.5     |
| Other / Eliminations | (0.2)     | (0.9)     | (1.1)   | -         |
| Total                | 630.0     | 603.4     | 1,233.4 | 596.2     |

#### **Revenue by business**

| \$M                  | 1H FY2024 | 2H FY2024 | FY2024  | 1H FY2025 |
|----------------------|-----------|-----------|---------|-----------|
| Thailand             | 296.6     | 280.7     | 577.3   | 277.4     |
| Indonesia            | 131.2     | 115.2     | 246.4   | 115.4     |
| Malaysia             | 136.0     | 134.8     | 270.8   | 147.1     |
| Vietnam              | 85.0      | 85.2      | 170.2   | 103.7     |
| India <sup>1</sup>   | -         | -         | -       | -         |
| China                | 454.1     | 357.5     | 811.6   | 326.6     |
| Other / Eliminations | (0.7)     | 0.3       | (0.4)   | -         |
| Total                | 1,102.2   | 973.7     | 2,075.9 | 970.2     |

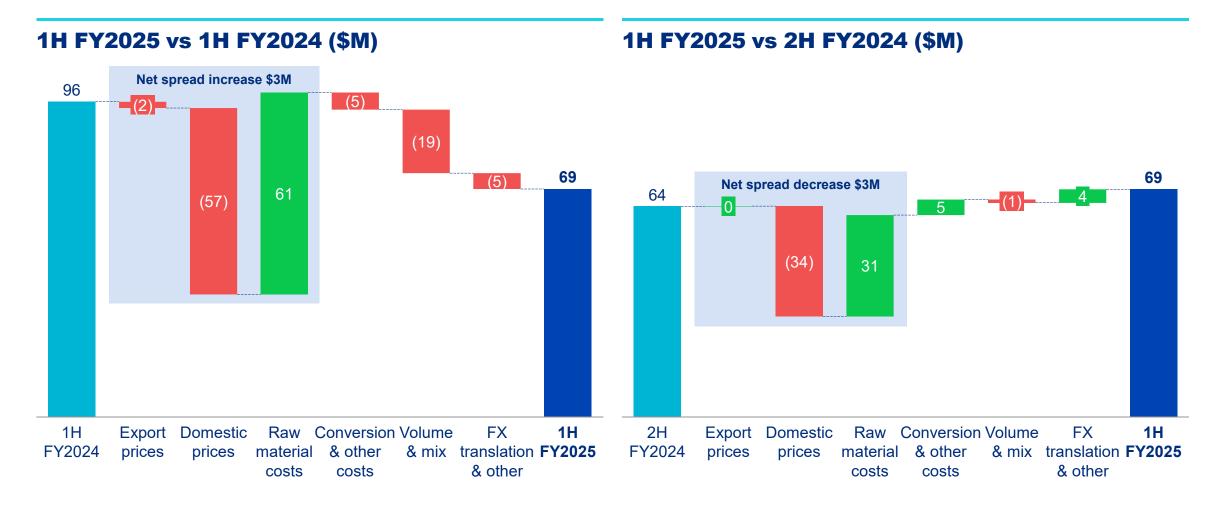
#### **Underlying EBIT by business**

| \$M                  | 1H FY2024 | 2H FY2024 | FY2024 | 1H FY2025 |
|----------------------|-----------|-----------|--------|-----------|
| Thailand             | 44.2      | 41.0      | 85.2   | 37.0      |
| Indonesia            | 2.3       | 3.8       | 6.1    | 5.9       |
| Malaysia             | 4.1       | 6.9       | 11.0   | 3.5       |
| Vietnam              | 2.6       | 2.4       | 5.0    | 5.7       |
| India                | 2.6       | 2.9       | 5.5    | (0.4)     |
| China                | 40.3      | 7.7       | 48.0   | 18.3      |
| Other / Eliminations | (0.4)     | (8.0)     | (1.2)  | (0.9)     |
| Total                | 95.7      | 63.9      | 159.6  | 69.1      |

<sup>1.</sup> Tata BlueScope JV is equity accounted, as such despatch figures reflect BlueScope's 50% share of volumes, and revenue figures are not reported in BSL financials.

#### **COATED PRODUCTS ASIA**









#### Financial and despatch summaries

#### **Key segment financial items**

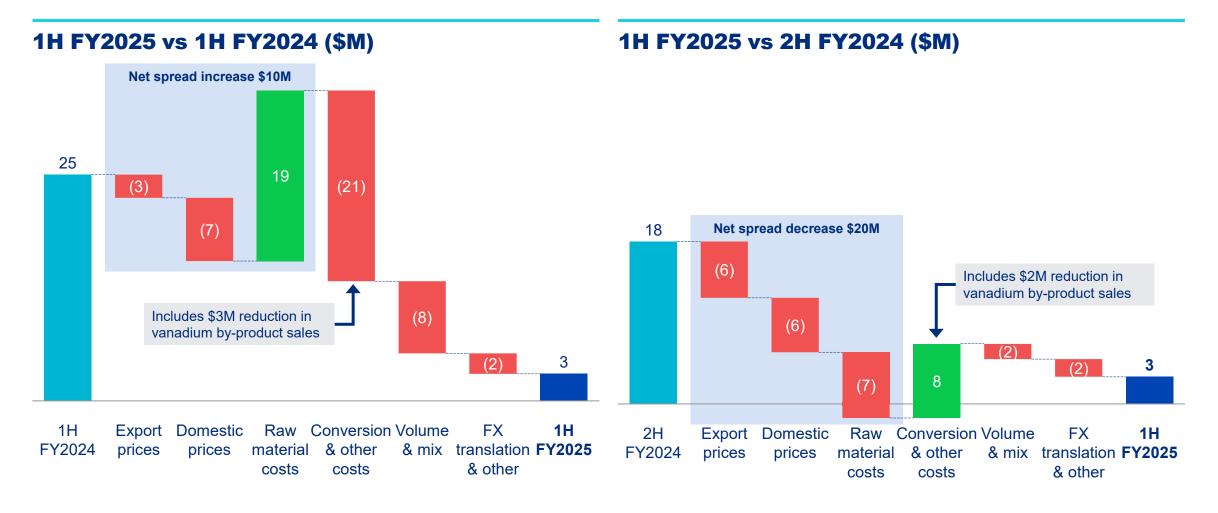
| \$M unless marked                | 1H FY2024 | 2H FY2024 | FY2024 | 1H FY2025 |
|----------------------------------|-----------|-----------|--------|-----------|
| Revenue                          | 497.4     | 417.3     | 914.7  | 427.8     |
| Underlying EBITDA                | 46.1      | 41.0      | 87.1   | 26.2      |
| Underlying EBIT                  | 25.5      | 18.2      | 43.7   | 3.1       |
| Reported EBIT                    | 25.5      | 18.2      | 43.7   | 3.1       |
| Capital & investment expenditure | 59.4      | 49.6      | 109.0  | 34.0      |
| Net operating assets (pre-tax)   | 878.2     | 918.1     | 918.1  | 850.2     |
| Total steel despatches (kt)      | 270.5     | 235.4     | 505.9  | 250.2     |

#### **Despatches breakdown**

| '000 Tonnes                   | 1H FY2024 | 2H FY2024 | FY2024 | 1H FY2025 |
|-------------------------------|-----------|-----------|--------|-----------|
| Domestic despatches           |           |           |        |           |
| - NZ Steel flat products      | 105.5     | 90.7      | 196.2  | 95.3      |
| - Pacific Steel long products | 79.7      | 72.1      | 151.8  | 65.8      |
| Sub-total domestic            | 185.2     | 162.8     | 348.0  | 161.1     |
| Export despatches             |           |           |        |           |
| - NZ Steel flat products      | 79.2      | 70.2      | 149.4  | 88.9      |
| - Pacific Steel long products | 6.1       | 2.4       | 8.5    | 0.3       |
| Sub-total export              | 85.3      | 72.6      | 157.9  | 89.2      |
| Total steel despatches        | 270.5     | 235.4     | 505.9  | 250.3     |

## **NEW ZEALAND & PACIFIC ISLANDS**

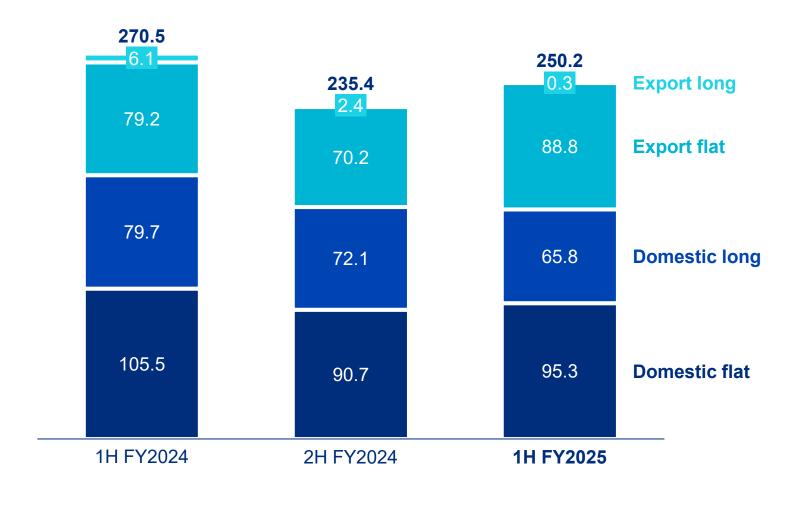




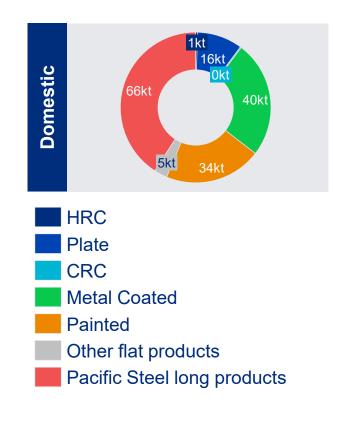
# **NEW ZEALAND & PACIFIC ISLANDS**



#### **Despatch mix (Mt)**



#### **1H FY2025 Product Mix**



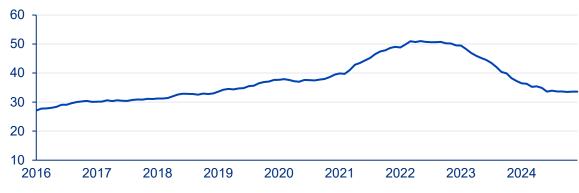
# **NEW ZEALAND & PACIFIC ISLANDS**



# Economy continues to track on soft side reflected in housing consents and manufacturing activity. Non-residential consents still elevated off the back of strong public projects pipeline

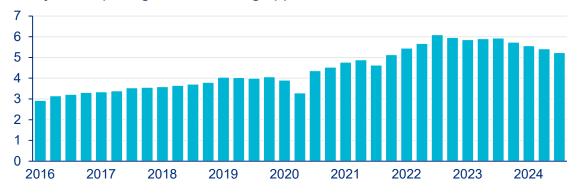
#### Residential Building Consents: rolling 12 months<sup>1</sup> ('000)

Interest rate cuts yet to translate into consents recovery



#### Residential Work Put in Place: by quarters<sup>2</sup> (NZ\$Bn)

Activity levels pulling back reflecting approvals lead



#### Non-Res Building Consents: rolling 12 months<sup>3</sup> (NZ\$Bn)

Remained elevated reflecting strong public sector investment plans



#### **Performance of Manufacturing Index**<sup>4</sup>

Remains weak in-line with wider economy







#### The East Asian rebar price influences domestic and export long product pricing

#### SBB East Asian rebar price, unlagged (US\$/t)



Jan-09 Jan-10 Jan-11 Jan-12 Jan-13 Jan-14 Jan-15 Jan-16 Jan-17 Jan-18 Jan-19 Jan-20 Jan-21 Jan-22 Jan-23 Jan-24 Jan-25

Source: SBB Platts 50



# **GLOSSARY**

| 1H               | Six months ended 31 December in the relevant financial year                        |
|------------------|--|
| 1H FY2024        | Six months ended 31 December 2023  |
| 1H FY2025        | Six months ended 31 December 2024  |
| 2H               | Six months ended 30 June in the relevant financial year                            |
| 2H FY2024        | Six months ending 30 June 2024   |
| 2H FY2025        | Six months ending 30 June 2025   |
| 6BF              | No.6 Blast Furnace (at PKSW)   |
| ASP              | Australian Steel Products segment  |
| <b>A</b> \$, \$  | Australian dollar  |
| BCP              | BlueScope Coated Products  |
| BCPNA            | Buildings and Coated Products North America segment                                |
| BlueScope        | BlueScope Steel Limited and its subsidiaries (i.e. the consolidated group)         |
| (or 'the Group') |  |
| BNA              | Buildings North America  |
| BPG              | BlueScope Properties Group   |
| BRM              | BlueScope Recycling and Materials  |
| the Company      | BlueScope Steel Limited (i.e. the parent entity)                                   |
| CPA              | Coated Products Asia segment   |
| CY2023           | Calendar year ended 31 December 2023   |
| CY2024           | Calendar year ended 31 December 2024   |
| DPS              | Dividend per share   |
| DRI              | Direct Reduced Iron  |
| EAF              | Electric Arc Furnace   |
| EBIT             | Earnings before interest and tax   |
| <b>EBITDA</b>    | Earnings before interest, tax, depreciation and amortisation                       |
| EBS              | Engineered building solutions, a key product offering of BNA and Building Products |
| <b>EPS</b>       | Earnings per share   |
| ESG              | Environmental, social and governance matters                                       |
| FY2024           | 12 months ending 30 June 2024  |
| FY2025           | 12 months ending 30 June 2025  |
|                  |  |

| GHG                         | Greenhouse gas  |
|-----------------------------|---|
| HRC                         | Hot rolled coil steel   |
| HSE                         | Health, safety and environment  |
| IFRS                        | International Financial Reporting Standards   |
| IRR                         | Internal rate of return   |
| kt                          | Thousand metric tonnes  |
| Leverage, or leverage ratio | Net debt over LTM underlying EBITDA   |
| LTM                         | Last twelve months  |
| MCL                         | Metal coating line  |
| mt                          | Million metric tonnes   |
| Net debt, or ND             | Gross debt less cash  |
| NOA                         | Net operating assets pre-tax  |
| North Star                  | North Star BlueScope Steel  |
| NPAT                        | Net profit after tax  |
| NSC                         | Nippon Steel Corporation  |
| NZ\$                        | New Zealand dollar  |
| NZPI                        | New Zealand & Pacific Islands segment   |
| NZ Steel                    | New Zealand Steel   |
| PCI                         | Pulverised Coal Injection   |
| PKSW                        | Port Kembla Steelworks  |
| PPA                         | Power purchase agreement  |
| ROIC                        | Return on invested capital (or ROIC), last 12 months' underlying EBIT over trailing 13 month average capital employed |
| ROU                         | Right-of-use  |
| TBSL                        | Tata BlueScope Steel  |
| TRIFR                       | Total recordable injury frequency rate (recordable injuries per million hours worked)                                 |
| US                          | United States of America  |
| US\$                        | United States dollar  |



# 1H FY2025 Financial Results Analyst Support Materials

**17 February 2025** 

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